![INTERJECT - Simple Gets Done]

BRINGING ALL YOUR DATA TOGETHER

TIRED OF MANUAL CONSOLIDATIONS? SEE HOW A REGIONAL WASTE COMPANY CONSOLIDATED REPORTING.

Steering a multi-site hauling, transfer and recycling operation requires an exhaustive eye on the data pouring in from every location. To accommodate the data growing from their daily processes, Lewis Clark Recycling and Disposal (LCRD), recently acquired by Waste Connections, relied heavily on TRUX waste management software, which is designed specifically for the waste industry. TRUX was the ideal solution to organize and explore operational data from each LCRD site.
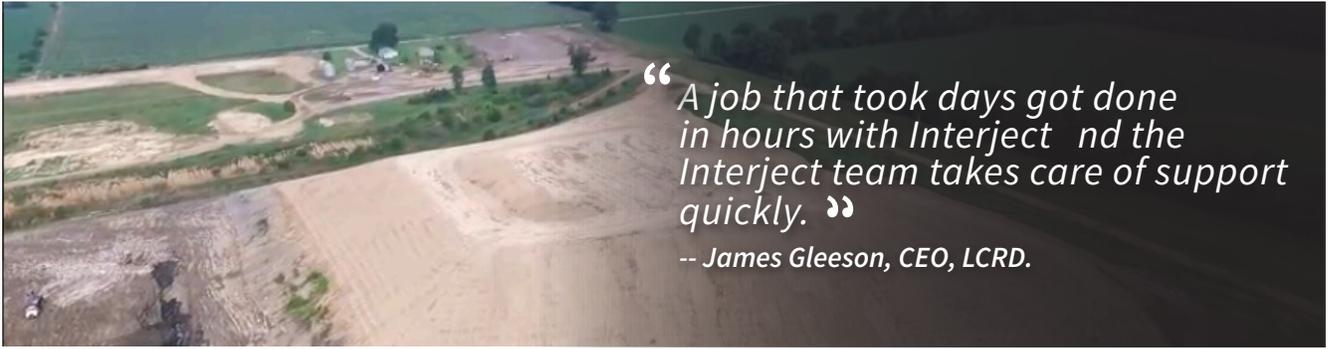
Illinois-based LCRD comprised six independent companies with several locations throughout the Midwest, including fleets of residential, commercial, and construction disposal and recycling services. All of them carried waste to multiple regional landfills and transfer stations. Each LCRD location ran efficient operations using TRUX reports, but it still took manual work to get consolidated reports at a line-of-business or parent company level. LCRD's continued acquisitions and expanding locations demanded more advanced operational and financial reporting across all their companies. In March 2018, LCRD found a solution with a TRUX partner, Interject Data Systems.

Finding the Interject Solution

LCRD learned about Interject through a colleague who had previously worked with Interject Senior Project Manager, Misty Cain. LCRD knew Misty would have a solution that could integrate simply with TRUX. "TRUX gives us a great view of operations and accounts receivable," said Co-Founder and CEO James Gleeson. "We just needed to bring our data together in one report that was tailored to our business."

Consolidated Reports, Company-Wide

Before Interject, LCRD's reporting process was prone to repetitive manual work. After downloading separate reports for each location, Controllers had to import them to Microsoft Excel, which required merging locations and manually reformatting. That process cost valuable time.

Working with TRUX, Interject provided consolidated reports leveraging Excel, which they connected directly to the data from all LCRD locations at once. According to Gleeson, "the two big things we got with Interject were simplicity and efficiency." With Interject, LCRD had real-time access to consolidated AR aging and related statistics, including drill down capabilities to transaction detail. What's best, it was an interface their users already knew, the spreadsheet.

Simple, Central, Spreadsheets

Controllers at LCRD could get exactly what they needed, whether from specific locations, grouped locations, or the entire enterprise, without leaving their spreadsheets. Interject was the bridge between their TRUX databases. And since it leveraged Excel, LCRD controllers had the knowledge and flexibility to make any changes necessary to meet their daily needs. Less dependence on external report writers. Less time spent exporting and reformatting in Excel.

Beyond Reporting

Because TRUX captures all important aspects of a growing waste company, the potential for report consolidations through Interject is expansive. Interject can consolidate productivity, operational statistics, customer pricing, tailored general ledger interfaces, and more. And Interject can provide wider applications as well, such as dynamic budgeting and forecasting through the spreadsheet interface, which LCRD was beginning to leverage.

Interject and TRUX, the Ideal Combination

Finding Interject and TRUX was a breakthrough development for LCRD, allowing them to achieve superior data visibility and governance. It's the centralizing force that a growing company like LCRD needed to better profit from their data. "A job that took days got done in hours with Interject" said Gleeson. "And the Interject team takes care of support quickly. Interject is awesome and TRUX is the best billing system in the waste business."